

Job Description Controller

Controller for a \$100+ million union construction contractor with its main office located in Branchburg, NJ. The contractor business operates in multiple states and offices, and is primarily union electrical trades. There is also a small non-union business located in the southeast region of the U.S. The business is currently focused on rebuilding and strengthening its base business and infrastructure before again pursuing an aggressive growth strategy. The base salary for the position is \$100k; employee benefits are market competitive and include full suite of medical programs and 401k plan.

All qualified candidates must have union construction experience. Timberline (Sage) experience would be a plus. In addition, the candidate must be a hands-on leader who is willing to effect real change, influence better work practices and behaviors, and create/add enterprise value. Travel to all operating company offices will be required on an as-needed basis.

Responsibility areas include:

- Monthly accounting close, including revenue recognition
- Financial and operating reporting and metrics
- Supervise A/R – customer billing and collections
- Supervise A/P – vendor invoice processing and payments
- Supervise P/R – time entry, processing, tax and union benefits payments
- Job cost – rates management, overhead allocations and absorption
- Assist in cash management functions
- Assist in risk management functions
- Other duties and special projects as necessary

This is a unique opportunity for the right professional to make a real impact in a business, and create/add enterprise value.